

If You Know the Harwood



Guitars and Mandolins, you know they are the best instruments you ever played on. If you don't know them it's time you were becoming acquainted. In tone—beauty—and construction they haven't a rival, and their rapidly spreading fame is proof of the assertion. Call in and see them or send for our Harwood catalogue.



J. W. JENKINS' SONS, M^{rs}s.,

921 Main Street, KANSAS CITY, MO.

We also manufacture the Washington, Clifford and Standard Guitars and Mandolins. If \$\$\$ and satisfaction count with you, then give us a trial. We know you will stay.

May/Jun 1896

Washington and Clifford

Guitars and Mandolins



Have fulfilled every promise made for them. Amateurs and professionals play them and like them. They have proven popular everywhere because they are *good* instruments, sold at very little prices. If you play or want to play you should buy one.



In Oak, \$10.
In Mahogany, \$12.

J. W. JENKINS' SONS, M^{rs}s.,

921 Main Street, KANSAS CITY, MO.

We are also manufacturers of the famous Harwood Guitars and Mandolins. Send for special catalogue.

Jul/Aug 1896

First, Last and Always



Get a HARWOOD Guitar or Mandolin if you want an instrument that's worthy of your confidence. Sweetest toned, beautifully finished, and of a strength that defies time and usage, you'll find a Harwood the favorite wherever comparison places a test upon its merits. Send for catalogue.



J. W. JENKINS' SONS, M^{rs}s.,

921 Main Street, KANSAS CITY, MO.

Sep/Oct 1896

Jan/Feb 1897

Mar/Apr 1897

Mar/Apr 1898 (<923

May/Jun 1898 Main added)

All the Good Things...



Written and told by us about Harwood Guitars and Mandolins would fill a good sized book. If there's one who doesn't think they're the best Guitars and Mandolins made, he's failed to make himself known. Fact is, you can't say anything against the Harwoods because they are as perfect as such instruments can be made. Art catalogue for the asking.



J. W. JENKINS' SONS, M^{rs}s.,

921 Main Street, KANSAS CITY, MO.

Nov/Dec 1896

ALL MUSICIANS SHOULD KNOW



Especially those interested in Guitars and Mandolins—that we are doing the largest wholesale and retail business in Musical Instruments, and have the only Guitar and Mandolin factory in the west. Because that knowledge will show this to be the logical place to buy their supplies at a saving. We are manufacturers of the celebrated Harwood, Washington and Clifford Guitars and Mandolins, instruments that have taken first rank through merit and continue there because they deserve to. Write us for catalogues and prices.



J. W. JENKINS' SONS, M^{rs}s.,

921 Main Street, KANSAS CITY, MO.

Oldest and Largest Music House in the West.

May/June 1897

Nov/Dec 1897

(with 923 Main and
"Professionals given
special deals" added)

Jan/Feb 1898

(")

WASHINGTON AND CLIFFORD

Guitars and Mandolins



Have fulfilled every promise made for them. Amateurs and professionals play them and like them. They have proven popular everywhere because they are *good* instruments, sold at very low prices. As a teacher you know that pupils can not always afford a "HARWOOD" the best in the world, then the question of what is the best in a medium priced instrument comes up; advise with us at once, the above line are fully guaranteed.





J. W. JENKINS' SONS, M^{rs}s.,

921 Main Street, KANSAS CITY, MO.


Manufacture them.

Jul/Aug 1897

HARWOODS. 



The perfect Guitars and Mandolins—form friendships that never break. Once you play on a Harwood you will have no other kind. Guaranteed in writing for five years.



Write for catalogue and terms. Agents wanted.

Manufactured and sold by


J. W. JENKINS' SONS,
921-923 Main Street, KANSAS CITY, MO.
Oldest and Largest Music House in the West.

Sep/Oct 1897


DID YOU EVER
FIGURE WITH

"JENKINS'"

of Kansas City, Mo.,?



Did You KNOW that they are making a wonderful success of their manufacturing of GUITARS and MANDOLINS? They issue a beautiful catalogue, and make exclusive agencies with good standing professionals. Write them today, give them a chance, a trial won't cost anything.



J. W. JENKINS' SONS MUSIC CO.,
The Hostling K. C. Manufacturers of
HARWOOD, WASHINGTON & ROYAL
Guitars and Mandolins.



Jul/Aug 1898

Sep/Oct 1898

Mar/Apr 1899

(slightly altered)

HARWOOD
GUITARS AND
MANDOLINS....

Are made in Kansas City, U. S. A. And we are proud of the fact that we have given Kansas City the distinction of producing the finest Guitars and Mandolins in the world. Harwoods are guaranteed for five years and are praised by musicians the world over. Write today for special discounts for Holiday Gifts. Manufactured by

J. W. JENKINS' SONS'
MUSIC CO.,
921 and 923 Main Street.
KANSAS CITY, MO.
Oldest and largest music house in the West.

Nov/Dec 1898

From January, 1899, just a couple of music ads, then nothing until 1903

"HARWOOD" GUITARS and MANDOLINS

Are the VERY BEST that intelligence, honesty, money, material and years of practical experience have produced. Send for catalogue. Every genuine "Harwood" is stamped (burned in the wood) with the name "Harwood." Look for the name when you buy. Each "Harwood" instrument is guaranteed by us for five years from date of purchase.

What they say of the "Harwood."

"I consider the 'Harwood' the best instruments of the kind made." E. N. GUCKERT.
"I cheerfully recommend 'Harwood' Guitars and Mandolins as the very best on the market." NELLIE E. HIGH, soloist and teacher.
"I consider the 'Harwood' instruments the very acme of perfection—absolutely without a shortcoming." ED. D. THORNE, guitarist, St. Louis. (The famous Prof. Thorne, globe-trotter, gentleman and solo guitarist.)
"I have always found the 'Harwood' instruments excellent in every particular." EFFIE MARIE POWELL, guitarist, Asbury Park, N. J.
"Your instruments are all that could be desired." W. G. BRANDENBURG, guitar soloist, Terre Haute, Ind.
"I have bought 213 'Harwood' instruments for my pupils in the past ten years." LESTER PAYNE, Spokane, Wash. "Nough said."
"It is the best instrument on the market." FRANCIS H. ROBERTSON, Minneapolis, Minn.
"The 'Harwood' does not lack a single point which makes it unequalled." THE MOZART CLUB, Kansas City.
"We are proud of the 'Harwood' instruments in our orchestra." THE CADENZA MANDOLIN ORCHESTRA, Spokane, Wash.
"It is a pleasure for us to recommend the 'Harwood' to anyone wanting a high-grade instrument." ZENDA MANDOLIN ORCHESTRA, Arkansas City, Ark.

Thousands of other endorsements equally as strong

Every teacher should have our new catalogue and learn of our special wholesale agency proposition. Exclusive representation.


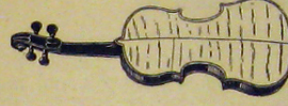
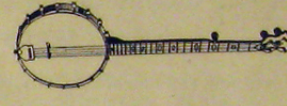
J. W. Jenkins' Sons Music Co., Kansas City, Mo., Manufacturers
Write us at once for any possible want musically. In replying mention The Cadenza.

May 1903

June 1903

HARWOOD Mandolins Guitars
Violins Banjos

SEND FOR CATALOGUE

We have been in business since 1878, our father commenced in 1853. We have our own factory. We can save you money and give you protection on the agency plan, selling to you at factory prices. We make all goods and can suit every buyer in price and quality. Ours is a proposition unequalled anywhere in this country. The editor and proprietor of THE CADENZA has used our make of instruments for twelve years.

Write us for everything or anything in the music line.

J. W. JENKINS' SONS MUSIC COMPANY
1013 and 1015 Walnut Street, Kansas City, Mo.

July 1903

Aug 1903

Sep 1903

Oct 1903

Nothing after